## SWS...BEST NEWS

# Navigating uncharted waters

Welcome to SWS Best News, March 2020. The start of this new decade has been eventful to say the least as our attention is drawn to the devastating effects the Coronavirus (COVID-19) is having on the world. This unprecedented pandemic is impacting business and personal lives in extreme ways and has exposed the fragility and interconnectedness of people and business. As a company, we want to ensure that we do everything we can to minimise the risk of contracting this disease. To help with this we have uploaded comprehensive information for employees, temporary workers and clients on our intranet site and we will continue to monitor developments and provide regular updates.

As a service business we need to be vigilant but also resolute in the face of these challenging and changing conditions to ensure we continue to support our customers to the best of our ability throughout this difficult time.

Whilst the progress of the COVID-19 virus has dominated the national news, in contrast, our own stories reflect the optimism and normality of our active business community. In this edition, we highlight apprenticeships and share some of the feedback and stories from those that have embarked on this journey with us. Learning on the job has many benefits and is an excellent way of preparing people for the world of work across our organisation. Congratulations to those of you that have successfully completed your training and for those that are starting or part way through - keep up the good work.

The business has been in operation since 1991 and it is testament to our success and culture that so many of you have become an integral part of our history stretching nearly a quarter of a century. To acknowledge this special group of employees we have introduced a new 20-year service award and I would like to thank all of you who have reached this wonderful milestone for your loyalty, dedication and hard work.

As you know, we have international aspirations and continue to focus on North America. The team in Canada are very much an extension of the UK operation and enjoy this relationship. At the start of the year we made further investment in the region by launching a new branch in Richmond Hill, Ontario,

to take advantage of the growing demand in the region for temporary workers. We wish the team well in their new location and look forward to updates in future. In the UK, we continue to gain new customers and build on existing relationships that strengthen our position in the sectors we serve. I am particularly excited to share news of our breakthrough into the aviation sector which is a new and growing market to us. Well done to all involved.



Andrew Sweeney

As we navigate unchartered waters, it is important that we continue to pull together as a team and support each other. Never has Best as One been so pertinent and I am sure that our collective effort will keep us on an even keel.

Finally, thank you to all the contributors in this edition and we look forward to sharing further good news stories in the next issue.

Andrew Sweeney
Chief Executive



#### **NEXT ISSUE...**

Could you please contact Jan Blann if you have any topics for inclusion in the next issue of SWS Best News or with subjects for future Press Releases.

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## Advent Calendar was a digital success!

The countdown to Christmas will no doubt be a distant haze for many of you but nevertheless, it was a lot of fun punctuated with a digital advent calendar that shared company information and updates on a daily basis. We asked for your feedback and thought it would be great to give away some treats along the way, finishing with a final prize of a donation to a chosen charity.

The initiative was created to share the company's aspiration to improve internal communications and your feedback has been positive. We thought we would share a few comments.

"I would like to start by saying what a fantastic idea the advent calendar is, well done to the communications team and all involved. This allows us to easily access short snippets of information, whilst making it fun. I loved day 2 of the calendar, it's fantastic to have a message to us all from Andy and Neil, wishing us a Merry Christmas and giving us useful information, thank you," shared Leoni Ward, Payroll Supervisor, Best As One Champion (Midlands).

"Really positive messages and a great way to involve everyone in the changes," said Selena Holloway, TBC Dartford.

"Great idea to introduce an advent calendar this year for the countdown to Christmas. It's a great communication tool and I'm sure every branch is keen to open a new door every day and learn/reflect on the transformation the company is currently undergoing," commented Jamie Biggs, TBC Ashford.

Heather Garrigan, Payroll Administrator, TBC Leicester, wrote: "I'm really glad the calendar has been introduced this year with updates on the transformation process and other communications. I think it's great that in the first video it was acknowledged that there has been a lack of communication, which has been noted and is now being changed. I think the changes that have been brought in for better communication so far in 2019 have been amazing, especially the Best as One

forum. It's so nice to be able to chat to people I perhaps otherwise wouldn't and to hear their thoughts and ideas."

#### And the winner is . . .

After the final door of the Advent calendar was opened it was time to pick who the charity donation recipient would be – this went to Dan Young, Recruitment Consultant, TBC Worthing. Congratulations Dan!

"The person was chosen at random from the winning responses and I never thought it would be me. I chose for the donation to go to **St. Barnabas House** which is a local charity that provided end of life care for my Gran, who was affectionately known as Moose. She was a nurse, so it ticked all the boxes for me," said Dan.



Dan Young

## 10 Year Awards

Many congratulations to the following employees who have reached the 10-year milestone with TBC!



L to R: Colom Maye congratulating Lee Broadway



Rob Imber

Lee Broadway Gloucester
Robert Imber Warrington
Christopher Davies Plymouth



L to R: Bruce Trower congratulating Christopher Davies

## John Rastrick receives Bravery Award from EMAS

If you watch the national news you may well be familiar with this heroic story which involves one of The Best Connection's temporary workers, John Rastrick. It all happened on an ordinary Thursday evening on January 17th, 2019 when John was returning to his assignment in Chesterfield, travelling northbound on the M1. What he didn't know was he was soon to be confronted with a life or death situation which would require quick thinking and decisive action.

As he approached Junction 20 at around 5:45pm he could see stationary traffic ahead. He was alerted by a car that had been struck and was on fire. The car was driven by Pari Mistry, a young lady who was on her way home from work. The petrol tank had been damaged by the impact and the car had instantly burst into flames.

Without a second thought for his own safety, John pulled over, switched-on his hazard lights, jumped out of the cab and ran to the burning car. As he opened the

driver side door, he could see the inside of the car was engulfed in flames. John found Pari in an unresponsive state and had to wrestle with the seatbelt in order to release her. After freeing her from the vehicle he moved her to a safe place where she was later cared for by East Midlands Ambulance Service (EMAS).

Police attending the scene highlighted that John's quick actions had saved Ms Mistry's life. After the event, members of the public who witnessed John's heroics sent messages of praise to his employer. Since the accident, Ms Mistry, who was seriously injured, has undergone a lengthy rehabilitation process to regain her speech and mobility.

John's selfless bravery has since been recognised by EMAS who have presented John with their Bravery Award. Thankfully, Pari was able to reunite with John and the EMAS crew for the ceremony.

"We are delighted that John has been recognised in this way for this heroic act.

There is no doubt he put his own life at risk to save a stranger. We are very proud of him," said Neil Yorke, Director, The Best Connection.

Congratulations John.



John Rastrick with Pari Mistry and EMAS Award. Photo courtesy of Michaela Soltys

## Celebrating 20 years with TBC!

Congratulations to the following employees on reaching a 20-year milestone with The Best Connection



Colin Sheasby, Tradeteam Account Manager, Topaz



Sharon Latif, Senior Manager



Steve Leather, Area Manager

## Home Office visit

If you read or watch the news you will be aware that the UK's post Brexit immigration policy is currently a major talking point. What we know is that the rights of existing EU nationals living and working in the UK are secured - subject to enrolment and validation through the EU Settlement Scheme. Our very own Brexit team has been focused on communicating this message to TBC's EU workforce to ensure they sign up to the scheme as soon as possible. Throughout the process, the UK Government's Home Office has been liaising with the team to lend its support.

On 9th January, Mike Cooper, Roxi Sweeney and Alex Dirman were invited to the Home Office by Luke Major (Home Office EU Exit Communications) to take part in a video interview organised by the Home Office internal communications team.

The purpose was to highlight the excellent relationship The Best Connection has forged with the Home Office and to discuss the work that is

being done collaboratively. Both TBC and the Home Office have access to the footage for communications purposes.

Roxi and Alex appeared on camera to explain how the Home Office has taken TBC's needs and concerns into consideration when developing their extensive toolkit. Making the enrolment process free, easy to access and underpinned by the Home Office support

structure, has also helped to allay clients' concerns about potential labour supply shortage post-Brexit.

Following a very successful day, the Home Office also confirmed that further tools to assist with the EU Settlement Scheme (EUSS) application will soon be made available. This will include access to the EUSS on Apple devices.



L-R: Roxi Sweeney, Luke Major, Mike Cooper & Alex Dirman

## Jamie is the King of Canvassing!



Winning new business is never an easy task and it typically starts with a lot of hard work finding suitable prospects that become the bedrock of future relationships and business contracts. The finding and nurturing process is referred to as canvassing which calls upon various approaches and techniques honed by the sales teams to gain interest in The Best Connection's service.

Throughout 2019, Dave Schilling, Director, ran a competition for his team to find the best canvasser and we are delighted to share that the outstanding King of Canvassing is Jamie Riley, Industrial Consultant, TBC Peterborough. Jamie took the top slot in the overall competition with a mouth-watering 929 points. Congratulations to Jamie, what a great consistent effort! Same again in 2020 Jamie?

L to R: Dipak Patel, Jamie Riley & Liam Berrisford

## TBC, XPO & Birds Eye – all peas in a pod!

Ever thought about how your sweet tasting frozen peas find their way from the growing fields to your kitchen? Well, the first part of the process, including harvesting and packaging, must take place pretty quickly to ensure the quality of the product is preserved. As you can imagine, this involves a lot of people that need to work together and at pace – and for XPO and Birds Eye in Hull, that requires the help of a team of co-ordinated temporary workers supplied by TBC.

The summer of 2019 marked the eleventh year The Best Connection has been supplying XPO and the Birds Eye Processing Plant in Hull with a temporary workforce to assist with the short pea harvest season between June and August.

The pea processing facility is one of the largest in the world. It receives peas harvested from over 24,000 acres in East Yorkshire and North Lincolnshire and shells, blanches and freezes them within two-and-a-half hours of picking. During this operational window, the factory operates 24-hours a day and is capable of processing 61 tons of peas an hour.

The service delivery was managed by the Onsite Connection team of Robert Sztuba, Project Coordinator, Dawid Szymkowiak, Onsite Coordinator and Alex Dirman, Project Manager. They worked incredibly hard to recruit, register and induct over 400 temporary workers in time for the season.

Over the three-month period, Robert managed the onsite team and maintained regular contact with the XPO and Birds Eye management teams to ensure their day to day requirements were met. The TBC onsite team fulfilled over 99% of the working hours requested to deliver a successful

pea season. The processing plant processed around 43,000 tons of peas, which was a 25% increase on the previous year.



L to R: Robert Sztuba, Project Coordinator, TBC and Stephen Walker-Smith, General Manager, XPO Logistics, Hull site

XPO and Birds Eye expressed their gratitude for the support and service delivered by TBC, with John McLean, XPO's Operations Manager, stating an amazing 'thank you' through an official testimonial for "... managing one of the most, if not the most difficult, season that I can remember with aplomb."

A massive congratulations to the team for their work in supporting the client. When the chips are down, the TBC team rise the challenge.

## It's a High-Five-0 for Sharon!

Happy birthday to Sharon, happy birthday to you! High-Five-0 to Sharon Latif who celebrated a special birthday on the 11th January this year. Sharon is a long-serving member of the company having notched up over 21 years and is a Senior Manager responsible for the Birmingham (B1) and Oxford branches and an on-site in Banbury. The team surprised Sharon with cake and candles to mark the occasion which was organised by Sam Truman and Julia Marshall. Whilst Sam secretly decorated the office, Julia collected the contributions. Sneaky eh?!

"Sharon is very highly thought of and we wanted to celebrate this occasion to remind her of this. On behalf of all of us in B1 and the Administration, Payroll and Reception teams, we hope you had a fantastic day," said Julia.

"Firstly, I can't believe I'm 50! The Birmingham and Oxford offices surprised me with balloons and banners. Thank you everyone for the lovely cards and gifts. As it's my sister and dad's birthday, the following days we celebrated our birthdays together with a trip to the local pub at lunchtime and a curry in the evening. I'm not one for big celebrations but spending time with my family is very important to me. Thanks again everyone!" added Sharon.

Huge congratulations Sharon and many happy returns.



## See you soon Gabs!

It's, au revoir pour le moment, for Bailey Employment Services' Gabs Chesworth as she embarks on maternity leave. On Gabs' last day there wasn't a dry eye in the office but alas, after the temporary farewells were exchanged, she starts an exciting new journey into motherhood. Congratulations Gabs.

As well as having a baby, Gabs has recently moved into a new house with partner Mark and puppy Luna with only a few weeks to go before her due date of 16th March.

Off the record, Mark has said he's keen to do away with the midwife and deliver their baby boy himself as being an experienced livestock farmer he's delivered many a lamb - it can't be that hard - he says!

We're all expecting Gabs to make a brilliant mum. The patience, kindness and empathy she shows in the office all stand her in good stead.

Good luck Gabs, you'll be missed! We can't wait to meet your bundle of joy.



Gabs Chesworth, BES

## Dace lays foundation for success



Congratulations to Dace Baranovska for successfully passing her Foundation Course with Distinction. It's onwards and upwards for Dace who started with the BES Goole, 18 months ago as an Industrial Consultant and was quickly promoted to Senior Consultant after just one year with the business.

"The past 18 months have been full on - learning new things and focusing on my personal development. I am pleased that I was given the opportunity to undertake the course which has benefitted me in my day to day work life. I have enjoyed facing new challenges as tackling them has helped to make me more effective in my work. Having said that, there is always room to learn new skills and I am looking forward to the next course," says Dace.

Well done Dace, what a tremendous achievement.

Dace Baranovska, Senior Consultant

## Izzy's on a mission

Izzy Bullas started with Bailey Employment Services just over two and a half years ago as a Resourcer on the Lloyds Banking team and since then has been promoted twice. First, to Senior Consultant and most recently to Divisional Manager. Izzy successfully manages what has become the second largest division in the SWS Group and has built a very good relationship with the client which has been paramount to the team's achievements. What is more impressive is that she has achieved all of this at the tender age of 21 - what an inspiration Izzy, you must be extremely proud of yourself.

"When I was growing up, I always wanted to be a 'manager', I guess I just thought it sounded cool . . . now look mum, I made it! Being promoted to Divisional Manager last month was a huge achievement for me. I've watched the plan grow from a modest level when I first started to four times' this in under three years. A huge thanks to my amazing team, Dan, Laura, Amy, Jake and Anna, as we couldn't have made it to this point without a great team effort. Bring on the next three years when hopefully we'll see the business quadruple again. Today DM, next stop MD! A girl can dream!" said Izzy.



Izzy Bullas, Divisional Manager, BES

## Onsite rises to the Ferrero challenge (with a little help from some colleagues)

'Monsieur, with these Rocher you're really spoiling us' Remember this?!

Managing an optimal supply of temporary staff for one of the world's most famous family-run confectionery brands is no mean feat. The company in question, as some may remember from the TV ad, is Ferrero whose products include Nutella, Kinder, Tic Tac and Ferrero Rocher. In terms of size, the company has a presence in 170 countries and a global workforce of over 35 thousand people and generates an annual turnover in excess of 10 billion euros. In 2015, the Group acquired Thorntons in the UK.

In 2018, The Best Connection's Onsite team in Alfreton, Derbyshire made their debut with Ferrero. Their biggest challenge was preparing for the busy Christmas peak that starts in the previous July. The Onsite team receive the predicted requirements for temporary workers for the months ahead, which start around 250 and peak in the region of 420 people. The first year gave the team the experience they needed to get to grips with the client's business and challenges and to prepare for the following year.

Fast forward to year two. It's 2019 and armed with the operational realities of supporting Ferrero in 2018, work began in earnest to prepare for the peak season once more.

"We knew we had some challenges to overcome after managing the previous year's peak period, so we set about building up the team's capabilities with the recruitment of Emma Radu as the new Inductor, and also added 'Seasonal Coordinators' and an Account Manager. Those joining the existing team of Talida Mateescu, Daniella Mateescu, and Mariusz Rybicki, included Verona (Vera)

Pirscoveanu, Mario Coclet and Kamila Czaplinska," explains Carly Meads, Project Manager.

Ashley Collier filled the position as Account Manager bringing with him several years' experience with one of the largest volume users in the country.

One of the most significant developments in 2019 was the addition of Infinity - TBC's time and attendance system - which was introduced late 2018 to replace a manual process. This technology led to considerable improvements in time-saving efficiencies including a reduction in payroll queries.

"Everything was going to plan. We set the team up and all was going well. We had built a large pool of available labour and were meeting the client's requirements and then - we experienced a sudden downturn in workload towards the end of August - due to a production issue that halted our recruitment for about six weeks. This subsequently resulted in the missing workloads being placed back into the schedule in November so our numbers dramatically increased, as did the challenge of recruiting enough people," explains Carly.

The new increases resulted in a requirement for over 520 temporary workers, at a time when people are most difficult to recruit. To support the demand, the TBC branch network including, Mansfield, Chesterfield, Derby, Nottingham and Sheffield, worked tirelessly to provide as many quality temporary workers as they could, as quickly as possible – and they succeeded!

By the end of the season, the team were

### FERRERO

supporting a record number of 538 temporary workers in any 24-hour period and in one week pay-rolled 634 temporary workers. It was a mammoth task that had to be fulfilled and the TBC team rose to the challenge. In acknowledgment of the partnership that has been forged by the Onsite team, Jo Wilson, Recruitment Manager (Industrial and Supply Chain) Ferrero, said: "Please pass on my thanks to the onsite and branch teams plus all behind the scenes for their continued service and support to Ferrero Alfreton - throughout the year and particularly the last few months in the run up to peak. In what continues to be a challenging recruitment market the Onsite team have done a great job in managing the demands of our business, supported of course by the local branches in sourcing candidates. No doubt, we will continue to face challenges as we move into 2020 but I am confident that we can meet those challenges by working closely together. To everyone involved in Ferrero 2019, a big 'well done' and before we know it, it will be July 2020 and we will start all over again!"



L to R: Lee Bennett, Ash Collier, Kamila Czaplinska, Carly Meads & Danny Harlow



L to R: Mario Coclet & Mariusz Rybicki



L to R: Vera Pirscoveanu, Emma Radu, Ash Collier, Talida Mateescu & Daniella Mateescu

## Aviation Connection

## **TBC** enters Aviation market with Newrest contract

TBC Crawley marked the end of 2019 with a great business win with catering specialist, Newrest. The contract is for the supply of temporary workers to support the production of inflight meals for British Airways at Gatwick Airport and will involve food production, packing, loading, tray wash of returns and machine operating.

A huge congratulations to the team as this achievement also marks The Best Connection's entry into the Aviation sector.

Newrest is a global business operating in 49 countries and employs 32,000 people, with over 500 in the UK. The company, which specialises in the provision of catering services to the rail, freight and remote site management markets, had not supplied Gatwick before and initially required all recruits to be employed on a temporary to permanent basis.

As this was The Best Connection's first contract win in this sector and due to the high levels of compliance standards, all workers were required to start their engagement four weeks prior to commencing their roles.

To provide the client with visibility of the recruitment process, the team implemented a recruitment planner to track headcount and monitor the candidate onboarding process to ensure staffing levels were met. The team will also be implementing a time and attendance system to support the payroll process.

A big shout out to the team including Sean Marten, Senior Manager, Emma Thompson, Branch Manager, Sue Harwood, National Sales, Trevor Higgs, National Sales Manager and Charlotte Coughlan, Aviation Divisional Manager.



### Danny Gosling promoted to Divisional Manager

For many years, SWS Best News has shared the fortunes of numerous people who have received promotions as a result of their exemplary work and commitment. On this occasion, it is with great pleasure to announce that TBC's Danny Gosling has gained further responsibility with the promotion to Divisional Manager effective from February. Very well-done Danny.

"I am proud to announce Danny's promotion to Divisional Manager. Danny joined TBC in 2011 in Nuneaton as an administrator and progressed to a resourcer. Following some career advice from the management team at TBC Nuneaton, he then stepped onto the ladder of becoming a Trainee Consultant," explains Dave Schilling, Director.

Danny quickly demonstrated his ability to grow a plan effectively and in 2019, he took on the biggest challenge of his career by developing TBC Coventry's Industrial division. As part of this role and building on the mentoring of new trainees in the Nuneaton branch, Danny supported Adrian Tudor in the Coventry industrial team by fostering a productive sales environment within the division, completing monthly one-on-one sales reviews and coaching him on the use of competitor call lists.

"With a mature and dedicated attitude, Danny has worked tirelessly to establish himself as the natural leader within the Coventry industrial division having made a significant



L to R: Andy Presley congratulating Danny Gosling

impact on the delivery of standards and making sure the division is in a strong position to tackle 2020," added Dave Schilling.

Well done Danny, we have every confidence that your career will continue to grow from strength to strength.

## Fab Four join CPA Canada

We are delighted to welcome to CPA Canada four new faces who bring a wealth of talent with them.

Let's take a look at who they are.



#### Maria Janeckova

Maria is a graduate in Forensic Osteology from McMaster University in Hamilton, Ontario. Maria's employment background includes recruiting for skilled trades and she is now running a full, 360-degree desk, working with food and drink companies across North America. In her spare time, Maria is an avid archer and horse rider.



#### Chisom Charles-Aniekwe

Chisom's passion for recruitment can be traced back to running the operations unit of a bank in Nigeria for over five years. She has since added over three years' experience to her CV in recruitment in Canada. Chisom has diverse experience working in the banking, finance, insurance and not-for-profit environment sectors in the UK and Canada.

Before pursuing her recruitment career, she completed her Master of Management in HR Management in 2014.



#### **Chloe Guffogg-Allatt**

Chloe joins CPA from a legal background and has two years' experience in the recruitment industry. After achieving her degree in Commercial Law and Creative Arts in her home town of Melbourne, Australia, she moved to Canada in 2014 and worked her way up the ranks in retail management. In her previous role in recruitment, Chloe ran a new Canadian

division within a multinational company.



#### Misty Charette

Misty started her career as a freelance hair and makeup artist before going back to school to study visual merchandising, where she graduated with honours. This led to a career in sales and with the legalisation of cannabis and the ensuing growth of this new sector, she quickly started gaining cannabis accounts and has since found her

way to the forefront of this exciting high-growth industry. Outside of work you can find Misty walking her dogs, travelling or remodelling some part of her house.

Welcome to CPA Canada and to the SWS Group. It is great to have you all aboard and we wish you all the best in your new consultant roles.

## TBC Onsite expands Lidl relationship

Lidl is a retail success story. Since entering the highly competitive UK market in 1994, the company, which is part of the Schwarz retail group, has undergone significant growth and now supports 800 stores across the country – 50 of which were opened over the past 12 months. Globally, Lidl employs 287,000 staff, 24,500 of whom are based in the UK.

Earlier this year, Lidl, announced the closure of its regional distribution centre in Lutterworth, Leicestershire, due to its strategic plan to move operations to a new location 50 miles away in Peterborough to support its expansion plans.

As an incumbent supplier, TBC currently provides services to Lidl at 11 of its 13 distribution centres in the UK and was invited to bid for the provision of temporary staff to provide

operational support throughout the transition period to July 2020.

Following a thorough procurement process, TBC was awarded the business. A huge congratulations to all the team involved for getting this over the line and building on a great existing relationship. TBC will be providing Onsite management with recruitment supported by Nuneaton, Leicester, Rugby and Coventry branches.

As ever, the team effort was exemplary with recognition to all involved: Trevor Higgs, National Sales Manager, Steve Leather, Area Manager, Martin Smith, Senior Account Manager and Lee Gilbert, Branch Manager.

### Celebrating National Apprenticeship Week 2020 —

In February, the company took part in National Apprenticeship Week 2020 which, for the past thirteen years, has celebrated and promoted apprenticeships as a great route to employment for some employees. The week aims to highlight the positive impact apprenticeship schemes have had on businesses and the broader economy and why employers should embrace diverse routes to employment. To help those who might be considering an apprenticeship, we thought you might like to hear some of the feedback received from those who have taken the plunge and immersed themselves in the process.

All apprenticeships at The Best Connection are delivered in conjunction with Fleetmaster training. Fleetmaster training deliver apprenticeships in Recruitment Consultancy level 3, Business Administration level 2 and functional skills in maths, English and ICT level 1 and 2.

"Personally, I cannot praise enough the fantastic support that I have received from Laura in the training team. She helped me through all steps of the course over the past 12 months with endless enthusiasm and guidance. appreciate her patience and professionalism in getting me through the Diploma course." Andy Wren, Senior Consultant, Taunton.



Andy Wren

James Walker,

"The quality of the training I received

from The Best Connection throughout

my apprenticeship has been second to none. Laura was my trainer on this

journey. She was always on hand to take

my calls, if ever I needed her. I can't

thank her enough."

Consultant, Newcastle.



James Walker

"Completing my apprenticeship qualification has helped me in my role at work by improving my industry knowledge and learning recruitment best practices. The training has given me the confidence and skills to service existing clients more effectively, maximise and protect our business relationships and successfully canvass and convert business. It has also helped me to improve my skills in both candidate selection and retention." Emma Slee, Consultant, Sunderland.



Emma Slee



"The qualification has given me the skills and confidence to progress towards future success. I enjoy working at TBC Northampton - we have a great working environment and support each other as a team," Michael Osborne, Consultant, Northampton.

Michael Osbourne

"During my qualification I received a lot of help and support from Steph Cox, my training assessor. Steph was always there at the end of the phone to offer advice and guidance when I needed it. Also, my manager Stephen Belton offered support and knowledge from his experience gained working at The Best Connection for many years," Bethan Andrews, Consultant, Darlington.



Rethan Andrews

"Achieving my apprenticeship qualification means a great deal to me. I am grateful that I was given the opportunity to gain a qualification whilst in full-time employment. I've always taken every opportunity available to me since leaving school to gain more qualifications and I really believe that The Best Connection and Fleetmaster training have given me knowledge and skills that will be invaluable in my career." Roisin Trant, Consultant, Carlisle.



Roisin Trant, Stuart Chilton & Lara Reid

"My apprenticeship qualification has helped me to learn on the job whilst still being involved with the clients and temporary workers." Lara Reid, Consultant, Carlisle.

> "Some of the best bits of the training for me included meeting people from other branches and sharing experiences. Training days also keep you up to date with current legislation," Stuart Chilton, Consultant, Carlisle.

"Now I have completed my business administration qualification, I am reaping the benefits in my day to day job activities. It has given me insight into how to handle situations in a better way and how to communicate more effectively with people," Kelly Rawlinson, Branch Administrator, Stoke on Trent.



Kelly Rawlinson

"At first, the thought of studying and revising was a little bit daunting for me, but I can honestly say that after my day one training at head office, my mind was put at ease. There is a brilliant support network in place with a dedicated training team



that are available to help. This is followed up by in-branch support from your manager. Undertaking my qualification has been very helpful on a practical level. I have been able to apply what I have learnt in branch and it has given me a greater understanding of the industry I work in," Kerrie Cloke, Branch Administrator, Truro.

Kerrie Cloke

"I really enjoyed the training for the Level 2 Diploma in Business Administration. It was insightful and interactive and the presentations were interesting. It was also refreshing and motivating to meet administrators from other branches. Kanez Khan and the training team were very engaging and all the topics covered were relevant and useful to my day to day work practice. There was a good balance between



Sandra Bea Mbong

theory and practice and the concepts were clearly and professionally explained. I feel better equipped and I would recommend the training as it provides very good outcomes," Sandra Bea Mbong, Branch Administrator, BCS Abingdon.



gained has enabled me to improve my day-to-day duties including running the administration desk. I have also found the hints, tips and training to be helpful when training our new administrator who recently joined our branch," Laura Smith, Branch Administrator, Exeter.

"I felt a great sense of achievement and

pride in completing my apprenticeship

qualification. The knowledge I have

Laura Smith

"I have recently completed my Level 2 NVQ in Business Administration and I am very proud of myself for this. It has felt like a big achievement and I am so grateful for all the help the training department has given me," Emily Neilson, Leicester.



Emily Neilson

#### Spotlight on . . .

#### Callum Maguire

Callum Maguire joined TBC Birmingham in October 2018 as a trainee with no recruitment experience. When he was asked why he had chosen recruitment, he simply replied, "I want a career." One of the many benefits of running an apprenticeship scheme at TBC is having the opportunity to nurture talented people in a work environment and the results speak for themselves.

When Callum joined the apprenticeship scheme, he was full of energy and keen to understand what his future could look like



L to R: Stephanie Vickers & Callum Maguire

and what was required to make his dream come true. Callum was one of the first people in Birmingham to work through the apprenticeship programme.

"I thoroughly enjoyed the TBC apprenticeship scheme as it allowed me to benefit from market-leading training and support. I particularly enjoyed attending training days, working with Steph, completing my online coursework and carrying

out my day-to-day training with Julia. The level of support I received over the 12-month programme was outstanding. The icing on the cake was being the first person from the Birmingham branch to achieve the qualification. Being awarded a distinction makes the achievement all the better," explains Callum.

"Callum has been a delight to work with throughout his apprenticeship. He started with no recruitment experience and has grown and developed his skills, knowledge and behaviours to achieve an overall distinction at end point assessment. I wish Callum all the best with his recruitment career!" said Stephanie Vickers, Assessor.

Shannon Bladon TBC Cannock, Branch Administrator



Shannon Bladon

"The apprenticeship has given me the opportunity to learn new skills and gain valuable experience in a busy work environment. My colleagues in the branch and the training team have been supportive throughout qualification. There was a lot of support and guidance when completing Onefile course work. The administration training days were also a great help in understanding how to prioritise my work

and how to communicate effectively. This has been very helpful when chasing timesheets or dealing with clients and temporary workers. Part of my apprenticeship was to complete the ICT functional skills training to level 2, which I finished alongside my business administration level 2. It was great to receive the certificate confirming my achievements," shares Shannon.

Ben Sharpe, Recruitment consultant, TBC Crewe

"Overall, I found the qualification to be extremely beneficial and insightful in starting a new role as an industrial recruitment consultant. Although I had some previous sales experience, the training taught me a more detailed approach to selling, speaking to clients and methods of achieving this. enabled me to become more confident when conducting sales calls both over the phone and during client visits,



Ben Sharpe

becoming more self-confident and structured in how I do this each time. The content in the training qualification also enabled me to pick and choose which methods suit me personally when dealing with clients and sales calls, as well as management techniques, as everybody learns differently and uses various approaches. I will continue to use what I have learnt and have plans to look into further courses," explains Ben.

#### Other apprenticeships achieved:

Aimee Bougourd TBC Stoke branch (REC) Matthew Charter TBC Stoke branch (REC) Khaleda Ghumbs TBC Slough Branch (Admin) **Emily Pickering** TBC Burton (Admin) Harrison Bassett TBC Luton (REC) James Nespoli TBC Poole (REC)

TBC Bolton (REC) Yuriy Fitsay TBC Scunthorpe (REC) Adele Jacklin Jordan Adfield TBC Worthing (REC) Ella Skura TBC Kidderminster (REC)

## TBC Barnsley brings home the bacon!

We are delighted to announce that TBC Barnsley has secured a new onsite contract for the provision of temporary staff to specialist cured meats producer, Cranswick Convenience Foods, part of Cranswick Plc. Congratulations to all involved.

There are many things you can control in a business relationship, such as the delivery of a consistent service, good account management and so on. Other activities, including what your competitors are doing, are not. If you keep your house in order and deliver the goods, so must others if they are to retain business. In this instance, the opportunity arose due to the poor service the client was experiencing at its Barnsley site with

the longstanding incumbent supplier. TBC has an existing relationship with Delico, a cooked meats producer that was acquired by Cranswick in 2006. Based on the good relationship that had been developed over the years, TBC was invited to bid for the business – and the outcome couldn't have been better.

During the engagement, the team demonstrated TBC's ability and capacity to recruit local people for local businesses using the breadth and depth of the branch network. In addition, onsite support gave the client greater control over the temporary workforce.

The initial requirement for 35 workers a day was soon surpassed with demand

quickly peaking at over 100. To manage this growth, TBC has recruited an Account Manager to provide additional support.

Of course, this wouldn't have happened had it not been for a huge team effort in delivering the solution. A massive well done to James Morgan (National Sales), Scott Richmond, TBC Barnsley and Ian Russell and Gabriel Sirghie (Onsite Connection) for managing the project and of course - the entire Barnsley team.



## Fleetmaster

## training day a triple success

It was all hands on deck in a fuel charged November 19th last year at Fleetmaster Driving Academy where the intrepid team delivered three separate courses to three clients on the same day. Phew!

The first course was an Advanced SAFED+ (Safe and Fuel Efficient Driving + Train the Trainer) delivered to Yusen Logistics instructors. The course prepared Yusen's own instructors to a standard that allows them to deliver the Advanced SAFED+ course to their own drivers under Fleetmaster's CPC accreditation. Advanced SAFED+ training has proved to be very successful in not only lowering the amount of fuel used over a prolonged period, but also reducing the day to day risk of accidents that drivers face.

The second client was DHL whose trainees were undertaking LGV licence acquisition training. Fleetmaster delivers Category C and C+E training to their apprentices as part of the LGV level 2 apprenticeship scheme.

The third course was helping delegates from British Gas with Electric Vehicle Training. This course reflects the advent of electric vehicles becoming mainstream on UK roads. Training is undertaken in the classroom and on the road in electric powered vehicles (EV). The attendees were introduced to the technology behind EV development, the vehicle's controls and driving characteristics. The practical element included driving an EV in various road environments, parking and hill-start manoeuvres.

We understand this was a great cross-departmental effort and success. Congratulations to all involved. Not easy spinning three plates at the same time!



Congratulations to Octaviano Moreno on his LGV Category C+E Pass. Octaviano is currently an apprentice at DHL

## Darren Ainge's Sales Competition -

## didn't that go quickly?!

There's one thing most salespeople love and that's a competition. As inherently competitive beings it brings out the winning spirit and lust for the top spot – not to mention any spoils that come with success! For Darren Ainge's team, throughout 2019 it was full-on combat across the various leagues and sections with successes and acknowledgments in abundance. Let's see who our rising stars are and who took home the goodies on offer.

"It won't surprise you to learn that all of the individuals who topped their respective leagues have featured as a winner in one or more of the quarterly competitions during the year. It's this dedication to sales consistently throughout the year that grabs you the ultimate bragging rights at year end," explains Darren Ainge, Director, TBC.

The winner of the Divisional Manager - Senior Consultant League for 2019 and ultimately the top of the Regional League was Tom Helowicz from Liverpool. Tom converted many new clients throughout the year whilst developing one of the top-performing driving plans in the country. The prize for consultants with over 12 months' experience went to Darren Evans in Warrington. Great efforts guys.

"This is particularly pleasing for me as it's the experienced consultants that become the inspirational role models for newer team members. If they see their peers achieving it really gives them something to aim for and what better mentors than those that have not only 'been there, done that and got the t-shirt' but are also still firmly owning and wearing that t-shirt with pride," adds Darren.

The Rising Stars League was topped by Chris Cottle from TBC's Preston branch. Chris made a considerable net margin contribution in his first full year that demonstrated how someone with the right work ethic and attitude - not to mention equipped with skills developed from first-class training - can produce excellent results. Well done Chris!

Very well done to all the winners and to those of you pipped at the post on this occasion – keep up the good work!

"I'd like to congratulate Rob Imber and his team, Michelle May and Lorraine Gandy who clearly motivate their teams and recognise that Winning Good Business is an integral part of what we do. Without it we would never have become the business we are today. Keep up the good work. I can't mention everyone who narrowly missed out, but I also can't conclude without recognising Brogan Bowes, Prakash Patel, Harry Wilkinson, Kirsten Greenwood, Shelley Pike and Emma Ferguson, all of whom produced profitable business. I've no doubt some of you will be amongst the winners next year," concludes Darren.



L to R: Tom Helowicz and Rob Imber



L to R: Rob Imber and Darren Evans



L to R: Rob Imber and Chris Cottle

### Emilio Menghini makes Senior Consultant

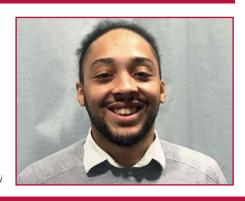
We are pleased to announce the promotion of Emilio Menghini to Senior Consultant. Congratulations Emilio!

Emilio joined Bailey Employment Services, Melksham, on the 26th June 2016 having previously worked in a manufacturing quality role. During his time with the company, Emilio has demonstrated a high level of commitment, energy and passion for the job, converting several new clients for Bailey's Melksham.

Emilio balances his time between the Herman Miller account and his day to day life in-branch working with his new Industrial desk colleague, Sam Porter.

Good Luck in your new role, Emilio!

Emilio Menghini



## Backline Logistics wins Whistl preferred supplier status

After much hard work and relationship building, Backline Logistics is delighted to announce that it has secured a preferred supplier status with the regional Whistl distribution centre in Bedford. Congratulations to the Backline team!

Backline will be supplying several vehicles with drivers at various times throughout the day and night with the guarantee of ongoing work.

"The opportunity to work with Whistl has been welcomed across the team here in Leighton Buzzard," explained Louise Gaunt, Transport Operations Manager, Backline Logistics.

The contract, which was won by Liam Murnaghan, New Business Manager, with the support of Jim Davin, Sales Consultant, will be serviced by Chris Jacques and Louise Gaunt who manage the 24 hour operation at Backline Logistics in Leighton Buzzard with Cathy Searle and Lyn Vines providing administrative and accounting support and Liam undertaking the day to day account management.

Backline continues to pursue new business with organisations large and small across the UK in order to achieve its growth ambitions.

#### **General Update**

In other news, Backline has recently purchased a new Moffett (vehicle mounted fork-lift) to service existing customer requirements and is investing in forward and driver-facing cameras that will be helpful in the event of an accident investigation. The company is also trialling a road wise system which monitors driver behaviour by gathering information from trackers, cameras, Tachograph and fuel card data. Backline continues to look at new products and services, such as this, to help deliver its 'safer roads and driver safety' campaign which promotes safer driving techniques across its own drivers and agency workers.



### Backline's Andover Outbase is unrecognisable

Over the past few months, work has progressed on the development of Backline's Outbase site on the Walworth Industrial Estate in Andover and we can relay that progress has been swift!

The site now boasts a large cross-dock weather protected area for the transshipment of goods between vehicles. The redevelopment has also created additional goods vehicle parking space and significantly improved the staff and visitor car park.

Adrian Brownen, responsible for overseeing the day-to-day operation of the site, said: "It's great to see the

continuous improvement at the Outbase. When I think back to when we originally acquired the site, it's now almost unrecognisable!"

Thanks to the improvements and a focus on acquiring new business by Julian White and Sam Hay, the site has seen a steady upturn in growth resulting in some big-name clients including Travis Perkins, Rhys Davies and Frontier Agriculture in addition to several smaller operators. In less than two years since the site was acquired as barren wasteland, it is now totally rejuvenated and reaching full capacity! That's some

achievement!

The operation offers Backline's clients the opportunity to locate their vehicles strategically for deliveries to the south coast and south east areas, whilst benefitting from minimal operational outlay and compliant, on-site support.

"Looking forward, the business aims to accommodate a recruitment office to maximise its business potential. Backline's reputation as a company with a pedigree in the Transport and Logistics sector continues to grow! Well done to all those involved in the project," says Mark Gooden – Director.



Backline's Andover Outbase

## Kevin McAuley joins CTS as Sales Manager

We are delighted to welcome Kevin McAuley to CTS. Kevin joined the team in November last year and brings with him a wealth of sales experience that has allowed him to 'hit the ground running' bringing new customers on board and developing future opportunities.

"I am enjoying every day and learning more and more about CTS and the industry. Everyone has made me feel very welcome and are very supportive. I have embraced this opportunity and look forward to increasing our customer base and bringing in lots of new business," says Kevin.

In just a few months, Kevin has made a good impression and has become a valued member of the CTS team. In January he was awarded 'Employee of the Month'.

"The role at CTS has allowed me to address my work-life balance. I have a young family who are growing up fast and they love having daddy home at the weekend! Who knows, I may even find time for a round of golf or catch the odd football match," added Kevin.

Welcome to the CTS team Kevin.



Kevin McAuley

## Record year for TBC Walsall

It's the day to day incremental work that makes long-term success and in the case of TBC Walsall – Wow have they smashed it!

After the figures were checked and verified it was announced that they had hit an all-time high and achieved a record financial year in 2019.

Well done to Wayne Tighe and his intrepid team in Walsall. These events do not happen without a huge amount of collective effort and determination. So, how did they do it? The results were due to a combination of factors which included monthly open days on Saturdays throughout the year. The team worked as an efficient unit covering each other, when required, to allow time for sales calls and client visits. This team approach resulted in 97 new clients in 2019. In

addition, the team went the extra mile for their clients - especially out of hours activity via mobile phone - and are proactive in the dealing with clients in pushing for holiday planner and pre-bookings.

"I would like to add my personal thanks

and well done to the Walsall team. Thank you for the commitment, dedication and excellent effort. It has been an incredible year and the results speak for themselves," said Wayne Tighe, Senior Manager.



L to R: Top row - Chantelle Jones, Callum Mosedale, Daniel Edwards, Callum Hadley, Jack Ainge & Ajit Rai Bottom Row - Vicki Leishmann, Charlie Hill, Neil Hawkins & Samantha Edgar



### Oliver enjoys some dad time

2020 - what a great year to be born. For Vojtech Tokar and his wife Nicola, January 24th marked a very special day as their son Oliver entered the world. Many congratulations to you both and of course, Oliver.

Vojtech joined The Best Connection in November 2017 and is a highly thought of and valuable member of the Birmingham team.

"On behalf of me and the rest of the branch here in Birmingham, we would like to congratulate Vojtech and Nicola on the birth of their new baby boy," said Julia Marshall, Divisional Manager.

Oliver, who is pictured having some dad time, has a six-year-old brother called Damian.

## Kamila promoted to Senior Consultant

We love to hear about promotions and on this occasion, our congratulations go out to Kamila Lewandowska, BCS Poole, who has recently been promoted from Consultant to Senior Consultant.

Apparently, when Kamila received the good news, she was totally ecstatic! The smile and the thumbs up say it all.

"I was very happy to receive the news about my promotion. I joined Bailey Care

Services on the 6th of June 2017, having worked in sales in the care sector. I joined as a trainee recruitment consultant and from January this year, I am now a Senior Recruiting Consultant. Since joining BCS I have witnessed the branch grow and team develop. We have a challenging year ahead and I am excited and confident that I will achieve my targets," says Kamila.

Kamila Lewandowska



## Lotus dances the night away



Many Happy Returns of the Day to Lotus Nye, Bailey Care Services, Melksham, on her recent special birthday.

Lotus, who is an administrator at BCS, was 40 on January 28th. To celebrate, her husband took Lotus and their children for a family meal at Thai Orchid restaurant in Westbury followed by a big-bash party at home at the weekend. To surprise Lotus, her sister-in-law baked a birthday cake and her husband secretly decorated the house (presumably not literally!), put up a gazebo, party lights and pictures of Lotus as a toddler. And this was all accomplished whilst Lotus was distracted in the kitchen preparing the food! Some achievement indeed.

With 70 people attending the party, Lotus had a wonderful time and danced the night away until four in the morning! Now that takes some stamina. Congratulations Lotus and happy birthday.



## Mr T celebrates 60 in style

Celebrating our birthday is a tradition enjoyed by the young and not so young across the world. It marks time passing and stages in our lives. For some reason, we often place a little more emphasis on the decades we reach than on the years in between. This story is no exception as we extend our collective Many happy returns of the day to Martin Thorogood, Facilities Manager at Topaz – known more affectionately as Mr T - for reaching 60. Congratulations Martin, life may not start at 60 but it certainly doesn't stop!

In true form, this personal landmark was commemorated with presents from friends and colleagues, not to mention a few activities, celebrations and memorabilia! "The celebrations began on Saturday, three days before my birthday," explains Martin. "Fifteen of us enjoyed a meal at Saffrons Bistro in Worcester, which was wonderful. This was followed by the big-day itself celebrated with lots of lovely gifts including a round of golf on the Brabazon course at the Belfry, a coat, Worcester Warriors tie, gift voucher for the golf shop at my local golf club, some Norwegian currency – which will become apparent - a bottle of Jack Daniels and Jack Daniels Honey, a case of San Miguel - bit of a theme going on here - and of course the famous Topaz 'Best 60 year old mug' that has been passed down to me. The icing on the cake was having a home

cooked steak prepared and served by my vegetarian wife which made it even more special! I was incredibly spoilt.

"The following Saturday was another meal out with the family at Browns on the Quay in Worcester. We were lucky to have avoided the flooding as I'm sure you will have seen on the news. And finally, as part of my extended birthday celebrations, I am going on a cruise to the Norwegian Fjords on P&O's new ship IONA in June. A bit of a concern as it is not quite finished being built yet."



Martin at his desk surrounded by presents!

## Shannon tackles Branch Administration for BCS Poole

We are delighted to welcome Shannon Taylor to Bailey Care Services, Poole. Shannon joined the team as Branch Administrator in December 2019 and is helping to keep the operation shipshape.

"I am thrilled to have joined Bailey Care Services. The role will give me the opportunity to use the skills and qualifications I have gained in accountancy in previous roles. The hours are excellent for my work life balance and I can see

great opportunities ahead," says Shannon.

Intriguingly, Shannon has a keen interest in all things criminology and loves watching TV Dramas and reading literature and academic material on the subject.

Welcome to the team Shannon. We wish you the very best!

Shannon Taylor



## TBC Inc opens in Richmond Hill

In February, TBC Inc. expanded its footprint in Canada with the opening of a new branch in Richmond Hill, Ontario. The location, which is known locally as The Smart Place for Business, was chosen to address the robust demand for temporary workers in the Greater Toronto Area.

The award-winning community of Richmond Hill has a population of 206,883 that speaks 126 languages. More than 4,800 companies employing over 73,000 jobs have made this region their home and benefit from its prime location in the centre of the Greater Toronto Area. The Best Connection aims to capitalise on the demand created by the large number of industrial sites that have sprouted over recent years.

"Our expansion in Canada represents an

exciting continuation of the development of TBC Inc. Our brand is recognisable in the markets we are present in and our tenacity will push us to the forefront. The Richmond Hill team are excited about what lies ahead - our first Industrial desk is operational - and we already have clients on the books," says Elliot Mendoza, Branch Manager.

Canada's winter has been milder this year with the average temperature remaining above zero for the most part which has made travelling around a little easier. Regardless of the conditions, however, the team are frequently spotted out and about dropping off desk pads to potential clients. They grow them tough in Canada!

"Richmond Hill is an economic hotspot that will need the help of temporary

workers to support growth. I am confident that the team will make a great success of the opportunities the new office location will open," said Andrew Sweeney, Chief Executive.

Canada has been a successful venture for The Best Connection and is now becoming a well-recognised brand in the sector. For the past five years the company has expanded its operation to five locations and has increased its annual revenues year on year.

The Richmond Hill team comprises Kathleen Fecteau, Lisa Wong, Josh Vanderheym, Elliot Mendoza and Mark Bowley.

We wish the team every success in their new office.



## Fantasy Football Update



The Fantasy Football league is reaching its final stages but unlike the Premier League, where Liverpool are running away with it, there are less than 20 points separating the top 4 and a slender gap of this size is very easy to pull back in one week.

Things could change dramatically as double game weeks will be coming up and it could all depend on how the managers use their 'Jokers' (bench boost & free hit) remember though, only one 'joker' can be used in a game week!

Credit to the Ashford branch who have two managers in the top 6.

#### Here's the top 8:

1	Sports Mixtures	1604	Martin Scrivens
2	NeverSayNevesAgain	1589	Jordan Langley
3	Only Kruls & Horses	1586	Jamie Biggs
4	Dunder Mifflin	1575	Matthew Smyth
5	Pedropool	1541	Peter Christie
6	Its Coming Home 2020	1534	Michael Sharp
7	Glyfi as charged	1522	Oliver Darley
8	Show me the Mane!	1513	Marc Dawson

### Darren Pollard's surprise 50th birthday

Trying to keep a secret between an excited bunch of friends was never going to be easy but they pulled it off! After conspiring for many weeks, the date was set for a surprise birthday party for TBC's Darren Pollard to celebrate his two score and ten. Happy Birthday to you Darren - you are now officially a quinquagenarian!

The event was organised by Neil Goode and Dave Schilling who managed to 'hoodwink' Darren into attending No 42 Indian restaurant in Kings Heath, Birmingham, under false pretences without giving the game away!

We hear a fantastic time was had by all.



L to R: Jerome Francis, Paul Crocock, Sam Hollis, Dave Schilling, Colom Maye, Martin Recci, Sharon Latif, Rob Martin, Darren Pollard, Neil Goode, Chris Thomas & Julie Wilson

## Cristina Picks up Canvassing Award

If you have the aptitude and desire, you can certainly change your career direction within the SWS Group. For Cristina Varga, who joined TBC Watford as a Branch Administrator in October 2016, this is a great example. She very quickly established herself as an integral part of a young, dynamic team displaying a fantastic work ethic along with a natural ability to build lasting relationships with both clients and colleagues.

Cristina's strength of character was a determining factor in being offered a position as Trainee Recruitment Consultant when a role became available in April 2019. She jumped at the chance and by all accounts she has not looked back since. In fact, such was her desire to succeed in her new role, Cristina won the last quarter's canvass competition and secured the overall winner for the year in the 'under 18 month's experience' league table, despite starting nearly half-way through the year!

Senior Manager, Richard Fenton, said: "I am really proud of Cristina's achievement given where she started her career with The Best Connection. It just goes to show that with the right attitude and training, the rewards will follow."



Richard Fenton congratulating Cristina Varga

## **BES** welcomes Louise Cawthorn



As we say farewell to Gabs for now as she embarks on her maternity leave, we welcome Louise Cawthorn into the fold to help in the interim. Louise, who has 20-years' experience in the beauty industry, decided it was time for a change and has joined the BES Goole team. Welcome aboard Louise!

"I initially phoned the agency to ask advice about changing careers and was pleasantly surprised to find they had an opening for maternity cover, it must have been fate," explains Louise.

Louise has settled into the team very well and with her excellent people skills and a can-do attitude we know she'll do a great job! Good luck Louise.

Louise Cawthorn, BES

## SWS VACANCIES

### **SWS Featured Vacancies**

In addition to the featured roles below, more jobs with full descriptions can be found at:

www.thebestconnection.co.uk/joinus/



The Best Connection has identified the following locations for future branches and has opportunities for current or aspiring Senior Consultants and Managers in:

Banbury • Basildon Reading • Swansea Tunbridge Wells



Senior Industrial Consultant opportunities are available in the following TBC branches:

Banbury, Birmingham,
Bolton, Dartford, Exeter,
Gloucester, Guildford,
Hereford, Norwich, Poole,
Southampton, Taunton,
Truro, Walsall, Watford,
Wolverhampton and Worcester



Senior Key Account Manager
Topaz



CPA

Permanent Senior/Recruitment Consultants

The Best Connection

Management Opportunities are available in our current TBC branches:

Preston



Senior HGV Consultant opportunities are available in the following TBC branches:

Bedford, Bolton, Chelmsford, Dartford, Hereford, Liverpool, Northampton, Norwich, Nuneaton, Oxford, Slough, Watford



Bailey Care Services
Divisional Manager -

Abingdon



**Bailey Employment Services** 

Senior HGV Consultant -Melksham

Want more details?
Please contact Andy Guest on 0121 504 3065
or email andy.guest@thebestconnection.co.uk



Paper from sustainable forestry